

Axel La Pira

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WORK EXPERIENCE

CTO & Founder at Prism (Y Combinator P26)

Oct 2025 - Present

- Founded Prism, an AI-first recruiting agency, funded by Y Combinator, \$700k in funding
- Lead the product to \$400k+ annual revenue run rate in 3 months using TypeScript/Next.js full-stack architecture
- Built world's best people search engine - scored 89.6 vs 68.2 strongest baseline on PeopleSearchBench (21.4-point lead)
- Engineered search across 800M profiles using clustering algorithms and vector embeddings
- Built automated AI pipelines processing thousands of LinkedIn/email/WhatsApp outbound messages daily

CEO's Founder Associate at Alan (€4.5Bn valued healthtech company)

July 2025 - September 2025

- Working as CEO's right hand across product, strategy, growth, M&A, and talent acquisition
- Extracted & analysed insurance claims datasets using Python and SQL, driving pricing changes for new clients

Research Assistant at Oxford Economics Department

2024

- Conducted data analysis on decision science experiments using statistical methods
- Processed experimental datasets to identify behavioral patterns and decision-making trends
- Collaborated with faculty on research methodology and data interpretation

Product Management Intern at Enchanted Tools Ltd. (AI and Robotics start-up)

August - September 2024

- Built and deployed a Python and OpenAPI-based chatbot enabling cross-functional, natural-language access to 3000+ robotic spec files; replaced €32k p.a. SaaS solution

Private Equity Summer Analyst at J.C. Flowers & Co.

June - July 2024

- Conducted market research on FinTech high-growth targets in Europe, created a database in Excel with information on 100+ companies in the savings platform space Analysed alternative data, including customer reviews, search trends, website changes, and legal filings using Python leading to the identification of high-growth acquisition targets, optimization opportunities, and actionable insights

EDUCATION

Computer Science and Philosophy Masters

2018-2023

University of Oxford

Top 2 in cohort (grade: 1st) Top mark internationally for the Oxford Thinking Skills Assessment (mandatory assessment for applicants from subjects including PPE, Economics and Management, and Experimental Psychology, among others) Built a Simulated Stock Exchange for Capula (UK hedge fund, £30Bn+ AUM) in a team of 6 as project Writing an undergraduate thesis on axiomatic decision theory

A-levels & GCSEs

2021-2023

St Paul's School

• A-level A*A*A, Maths, Further Maths, Art & Design (Top score nationally), Philosophy • GCSE Achieved the highest grade (Grade 9) in all 11 subjects

SKILLS

Languages

English | Italian | French